

Jacob T. Stoffel

9293 Dartmouth Avenue, Eden Prairie, Minnesota 55347
(952) 250-7618 | jacobstoffel22@gmail.com | linkedin.com/in/jacobtstoffel/

EDUCATION

University of Iowa | Iowa City, Iowa

Expected Graduation: **Anticipated May 2026**

Degree: B.B.A., Business Analytics and Information Systems.

Honors and Awards: Dean's List August 2022-May 2023

GPA: **3.46/4.00**

PROFESSIONAL EXPERIENCE

Molex

June 2024–January 2025

Market Analysis Intern | Lisle, Illinois

- Specialized in datacenters by focusing on scalability & Molex-powered growth in global market
- Designed Supply Chain automations for order tracking, product forecasting, and material demand
- Built workflows and custom tools powered by Snowflake for customer and internal-facing analytics
- Built databases of strong sales leads using data-driven modeling to build high success rate leads
- Analyzed and forecasted material demand for AI, Hyperscale, and telecom market-based product offerings

Midwest Water Sports Pro Shop

August 2019–August 2023

Sales Associate | Minnetonka, Minnesota

- Worked on the sales floor selling and customizing high end and professional equipment to clients
 - Organized and restructured warehouse to improve online ordering lead times and flow of product to sales floor
 - Networked with and provided industry specific feedback to brand representatives on new products
-

TECHNICAL SKILLS

Python

- Developed automated order line processing for key supply chain metrics
- Designed parsing algorithms using regexes and coverage metrics to track and forecast product demand and predict customer behavior to reduce lead times

Snowflake

- Wrote custom SQL and Python-powered queries for analyzing plant-to-customer supply chain management and product performance metrics
 - Spearheaded optimization through live queries, automated refresh, and ad-hoc capabilities to return key metrics for executive-level data-driven decisions
-

LEADERSHIP & INVOLVEMENT

Phi Kappa Psi Fraternity | Iowa City, Iowa

Standards Chairmen

May 2023–Present

- Weekly communication with the Inter-Fraternity Council on disciplinary matters and further prevention
- Communicated weekly with other executive members to make important organizational decisions
- Lead 1-on-1 meetings with members regarding disciplinary matters and consequences

Selected Member

February 2023–Present

- Consistently attend volunteering, fundraising, and brotherhood events.

Boys and Girls Club of America | Iowa City, Iowa

October 2023–October 2024

- Organized a charity 5k race to benefit Iowa City Boys and Girls Club raising \$15,000 in total funds
- Helped schedule and manage weekly volunteer groups
- Worked with and entertained kids in their after-school activities

Young Men's Service League | Eden Prairie, Minnesota

Vice President

May 2021–May 2022

- Lead meetings of 100+ members monthly including, newsletters, website updates, and picture forums
 - Interacted with and organized important guest speakers through networking and research in the community
 - Expanded chapter from 100 active members to 200 over 2 years and increasing from one to multiple age groups
-

INTERESTS: Golf, Running, Board Games, Minnesota Vikings, Luxury Resale Market, Fitness, Ancient History

